

To Whom It May Concern,

Thank you for being a part of the Sky Marble & Granite Real Estate program. Our aim is to support your clients with our emphasis on service and know-how in the countertop industry. We developed this program based on the needs of sellers. This includes: timely service to meet realtor marketing deadlines; quick and convenient stone selection and quotation through our online or in person processes. Lastly, we give our Realtors pass through discounts which helps clients to save.

Online Process:

1. Client contacts Sky and initial consultation takes place
2. Client sends pictures of counter top area and approximate measurements of area
3. Sky associate will send quote along with 2-3 stone selection photos per initial consult
4. Client notifies associate of selection and a final contract is sent
5. Client signs final contract and returns to Sky via email or fax and contacts associate for credit card payment (50% deposit of total job is paid at contract signing)
6. Official measurement is scheduled and completed
7. Any additional work or adjustments to the quote are sent if applicable
8. Final Installation is scheduled and completed (Final outstanding payment is made).


In-Person Process:


1. Client contacts Sky to set appointment for consult
2. Sky associate will consult with client in showroom and slab room
3. Sky associate will send quote to client
4. Client confirms with associate of final selection and a final contract is sent
5. Client signs final contract and returns to Sky via in person, email or fax and contacts associate for credit card payment (50% deposit of total job is paid at contract signing)
6. Official measurement is scheduled and completed
7. Any additional work or adjustments to the quote are sent if applicable
8. Final Installation is scheduled and completed (50% deposit of total job is paid at contract signing)

Note: 7-10 business day timeline from contract signing and Operation's Manager approval


We look forward to becoming a long-lasting trade partner.


Sharon Inetas
Vice President

 21592 Atlantic Blvd. Suite 120, Sterling, VA 20166

 571 926 8085

 sales@sky-marble.com

 www.sky-marble.com

 facebook.com/skymarbleandgranite

 instagram.com/sky.marble



SKY Marble & Granite
Residential & Commercial

THE BELOW YOU WILL FIND OUR REFERENCES:



Pam and Dave Jones
 Extraordinary Transitions Long & Foster
 W: 703-726-3409
 M: 703-587-7440
 pamela.jones@longandfoster.com
 dave.jones@longandfoster.com



Chris Zarou
 Chris Zarou Realty Group
 M: 571-386-1075
 chris@zarourealty.com



Ginger Wassum
 Weichert Realtors
 M: 703-864-4643
 ginger@wichert.com



Yvonne Jansen
 Jansen & Company
 M: 703-282-9080
 yvonne@jansenandcompany.com



Diane Northern
 Coldwell Banker
 M: 703-431-8209
 dnorthern@cbmove.com



Zarif Sahin
 Keller Williams
 W: 573-313-5831
 M: 571-278-1894
 zsahin@kwrealty.com

- 21592 Atlantic Blvd. Suite 120, Sterling, VA 20166
- 571 926 8085
- sales@sky-marble.com
- www.sky-marble.com
- facebook.com/skymarbleandgranite
- instagram.com/sky.marble



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